# Turning Tariff Pressure into Partnership Power | Apparel Suppliers' Six Proven Solutions to Help Fashion Brands Move Forward with Confidence

## Introduction:

**As Global Trade Shifts, How Can Apparel Accessory Exporters Stand Strong Amid Tariff Pressure?**

In the fast-evolving landscape of global trade, clothing accessories—though seemingly minor in the supply chain—can become significant cost drivers when exported at scale and frequency. Against the backdrop of rising tariffs and geopolitical tension, HIGER, a leading garment accessory manufacturer, is proactively working with its clients to weather the storm.

By addressing cost control, risk-sharing, product innovation, and global resource allocation, HIGER introduces six strategic actions that help clients navigate uncertainty and minimize tariff-related impact.

### 1. Boosting Efficiency and Cutting Costs — Passing Savings to Customers

We pledge to reduce overall production costs by **5%-10%** without compromising product quality. Here's how:

- **Upgraded automation** in weaving and spraying processes boosts production efficiency and reduces labor costs.
- **Bulk procurement** across product lines lowers per-unit material expenses.
- **Quality control with 99.8% pass rate** significantly reduces rework and material waste.

The savings from these initiatives are directly transferred to our clients, helping ease procurement pressure amid increased tariffs.

👉 **Contact our sales team for a personalized quote and free samples.**

### 2. Sharing the Risk — Standing With Our Customers

**a. Rebate Program to Offset Tariff Costs:**

| Order Amount (USD) | Rebate Value (Offset Against Tariffs) |
|---|---|
| $10,000 - $29,999 | 5% of total order value |
| $30,000 - $49,999 | 7% of total order value |
| $50,000 and above | 9% of total order value |

⚠️ This rebate policy will be in valid after tariff policies normalized (Tariff rule return to the level on 31 January 2025). Rebates are built on top of already competitive pricing.

**b. Locked Pricing & Stock Preparation Plan:**

- With raw material prices currently low, we recommend stocking for 1 quarter to 6 months.
- Clients pay 50% upfront; we cover the remaining material cost.
- Lock-in stable pricing and mitigate future cost spikes.
- Boost delivery flexibility and gain a market edge.

**c. No Minimum Order Quantity (MOQ) & Shared Development Costs:**

- All products have no MOQ to support flexible development.
- For custom requirements (dyeing, plating, molds, etc.), HIGER shares 50% of the development cost.

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## 3. Alternative Solutions — Lower Cost, Same Functionality

Working closely with client R&D teams, HIGER provides smart substitutions that reduce costs while preserving performance:

**F.g.: Zipper Solutions:**

- Replace metal zippers with resin or heavy-duty nylon alternatives.
- ✓ Stylish metallic look, lightweight, rust-free, and **15%-30%** cheaper.

**F.g.: Label Solutions:**

- Switch from silicone transfer or embroidery to printed or woven labels.
- ✓ Shorter lead times and **10%-15%** cost savings.

📞 **Reach out to our team for tailored cost-saving recommendations.**

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## 4. Speed, Service, and Value — Creating More Than Just Products

Efficiency is the key to market trust. HIGER invests heavily in systems and support to streamline supply chain value:

| Service Type | Lead Time |
|---|---|
| Standard sampling | 3-5 working days |
| Custom development | 6-8 working days |
| Bulk production | 10-12 working days |

We also maintain **24/7 customer service**, ensuring all inquiries are promptly resolved and orders remain on track.

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## 5. Global Resource Strategy — Lower Tariffs, Closer Delivery

HIGER is actively exploring third-country production and logistics (Vietnam, Bangladesh, Mexico, etc.) to navigate tariff walls:

- **Localized Production:** Access regional garment factories for accessory pairing.
- **Smart Logistics:** Decentralize shipping routes to reduce total tariff risk.
- **Overseas Warehousing:** Set up mini-warehouses in key markets (U.S. East & West Coasts, Southeast Asia) to cut delivery costs and boost response time.

Clients with overseas manufacturing plans are welcome to consult us for a **"zero-tariff + just-in-time" delivery solution.**

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## 6. Policy Navigation — Seeking Tariff Exemptions and Free Trade Benefits

We are collaborating with customs agencies and trade associations to explore potential advantages, including:

- **Optimizing Rules of Origin (ROO):** Redefining product origin to access lower tariff brackets.
- **Tariff Exemption Filing:** Assisting clients in applying for reduced or waived tariffs for specific apparel categories.
- **FTA Enrollment:** Monitoring new FTA opportunities, particularly under **RCEP, ASEAN-China-Korea, and emerging Asia-Africa pacts.**

HIGER also supports clients in preparing declaration documents and staying informed on policy updates.

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# Conclusion:

## Your Reliable Partner in Uncertain Times

In the face of persistent trade challenges, HIGER stands by its clients—offering not just affordable accessories, but practical solutions, fast delivery, and global support.
From reducing sourcing costs to product innovation and from rapid service to international logistics, our commitment is clear:
**Share the risks. Create more value. Succeed together.**
📩 **For solutions, samples, pricing, or to book a private consultation, contact us today!**
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